

2016 Course Manual and Document Packs Price Schedule V.1.0

Course Document Packs are Priced at \$1.50 per student (Exams, Exam Answer Sheets, Instructor Evaluations, Handouts, Student Data Form's)			
REBAC		irebi - Real Estate Business Institute	
ABR® (Accredited Buyers Representative)		CRB- The A.R.T. of Recruiting: Attract & Retain Talent	
Instructor or Student Manual	\$ 12.00	Instructor or Student Manual	\$ 8.00
Generating Buyer and Seller Leads		CRB- Business Planning Maximum Results	
Instructor or Student Manual	\$ 12.00	Instructor or Student Manual	\$ 8.00
Generation Buy		CRB- Position Your Business for Profit	
Instructor or Student Manual	\$ 9.50	Instructor or Student Manual	\$ 9.00
New- Home Construction & Buyer Representation		CRB- Real Estate is Risky Business!	
Instructor or Student Manual	\$ 10.00	Instructor or Student Manual	\$ 10.00
Real Estate Marketing Reboot		CRB- Sales Leadership that Drives Performance	
Instructor or Student Manual	\$ 9.00	Instructor or Student Manual	\$ 8.00
REO Properties: Responsibilities, EDU. & Oppty. RE		CRB- Analyzing Your Company for Profit	
Instructor or Student Manual	\$ 8.00	Instructor or Student Manual	\$ 9.00
SFR-Short Sales and Foreclosure Representative		SRS- Seller Representative Specialist	
Instructor or Student Manual	\$ 9.50	SRS (Sellers Representative Specialist) JAN. 2015 REV.	
Successful Buyer Representation Relocation		Instructor or Student Manual/ Color Cover Black & White Version	\$ 11.00
Instructor or Student Manual	\$ 7.00	SRS (Seller Representative Specialist) CANADA Versions	
Successful Buyer Rep. in New Home Sales		Instructor/ Student - Specify Toronto or Generic when ordering	\$ 10.50
Instructor or Student Manual	\$ 7.00	RENE- Real Estate Negotiations Expert	
MRP- Military Relocation Professional		RENE- The Power Negotiator's Playbook (Day 1 Only)	
Instructor or Student Manual	\$ 10.00	Instructor or Student Manual	\$ 9.25
SRES®- Seniors Real Estate Specialist		RENE- Advanced Field Negotiations (Day 2 Only)	
Instructor or Student Manual	\$ 12.50	Instructor or Student Manual	\$ 6.75
<i>Canada Version Instructor or Student</i>	\$ 10.50	RENE Certification Course (V1.2 2016) (Days 1 & 2)	
At Home With Diversity		Instructor or Student Manual	\$ 10.25
Instructor or Student Manual	\$ 10.00	C-RETS- Certified Real Estate Team Specialist	
CIPS-Certified International Property Specialist		C-RETS- Understanding & Leveraging Teams	
Global Real Estate: Local Markets		Instructor or Student Manual	\$ 11.00
Instructor or Student Manual	\$ 10.25	HR Solutions for TEAMS	\$ 10.00
Global Real Estate: Transaction Tools		TEAM Leadership for Maximum Performance	\$ 9.00
Instructor or Student Manual	\$ 10.00	Position Your TEAM for Profit	\$ 9.00
The Business of U.S. Real Estate		TEAM Collaboration TECH TOOLS	\$ 9.50
Instructor or Student Manual	\$ 12.00	GREEN	
Europe and International Real Estate		GREEN Day 1- Resource- Efficient Home	
Instructor or Student Manual	\$ 12.50	Instructor or Student Manual	\$ 11.00
Asia/Pacific and International Real Estate		Green Day 2- Representing Buyers & Seller	
Instructor or Student Manual	\$ 12.50	Instructor or Student Manual	\$ 11.00
The Americas and International Real Estate		Resort and Second-Home Markets	
Instructor or Student Manual	\$ 15.25	Instructor or Student Manual	\$ 10.75
		Pricing Strategies: Mastering the CMA	
		Instructor or Student Manual	\$ 11.50
		Real Estate Safety Matters	
		Instructor or Student Manual (1 or 3 Hr Courses)	\$ 9.25
		Realtors Property Resource	
		Instructor or Student Manual	\$ 8.00
		RPR: Real-Time Data, MKT. Knowledge, Info. Cons.	
		Instructor or Student Manual	\$ 8.00
		Land 101	
		Instructor or Student Manual	\$ 10.50
		AgriLand Brokerage and Marketing	
		Instructor or Student Manual	\$ 9.50
		Tax Deferred 1031 Exchanges	
		Instructor or Student Manual	\$ 8.00
		Tax Implications of Real Estate	
		Instructor or Student Manual	\$ 18.00
		Site Selection	
		Instructor or Student Manual	\$ 7.00
		e-PRO Certification Course USA 1.2	
		Instructor or Student Manual	\$ 9.50
		e-PRO Certification Course Canada 1.1	
		Instructor or Student Manual	\$ 9.75
		"COMING SOON"	
		Discovering Commercial Real Estate	TBD
		RELOCATION	TBD
		Real Estate Investment	TBD
		WCR Course Offering	
		Networking and Referral Systems	
		Instructor or Student Manual	\$ 9.50
		Business of Your Bus.: Formula, Fin., FCN & FDM	
		Instructor or Student Manual	\$ 7.00
		PMN Performance MGMT Net.: Lead. Excel.	
		Instructor or Student Manual	\$ 6.50
		Harnessing the Power: Skill Based Performance	
		Instructor or Student Manual	\$ 8.00
		Effective Negotiating for RE Professionals	
		Instructor or Student Manual	\$ 6.50
		(IREM) MGMT Sgl Family Homes & Sm Inv. Prop.	Call For Price

Brought to you by: Rich Hart Global Inc./ Evalucore Institute

Contact Information & Order Request: (Evalucore Coordinator) Debbie DeVito / Debbie@Evalucore.com

Phone: Georgia (404) 597-3139 / Nationwide (888) 966-0878 / Fax: 1- (888) 966-0878 / On-Line Order Processing Coming Soon

MAJOR CREDIT CARDS ACCEPTED (VISA, MASTER CARD, DISCOVER & (AMEX - 4% Processing Charge) / BUSINESS CHECKS: PLEASE ALLOW UP TO 3 DAY'S FOR PROCESSING AFTER RECEIPT OF FUNDS

Orders Can Be Processed on Demand or 24 Hour Window Upon Request/ Addition Expedite Charge May Apply