

# 2015 Course Manual and Document Packs Price Schedule

**Course Document Packs are Priced at \$1.50 per student (Exams, Exam Answer Sheets, Instructor Evaluations, Student Data Form's)**

<b>ABR® (Accredited Buyers Representative)</b>		<b>CRB-Council of Real Estate Broker Managers</b>		<b>Resort and Second-Home Markets</b>	
Instructor or Student Manual	\$ 11.95	<b>The A.R.T. of Recruiting</b>	\$ 8.00	Instructor or Student Manual	\$ 10.75
<b>Generation Buy</b>		Instructor or Student Manual		<b>RPR: Real-Time Data, MKT. Knowledge, Info. Cons.</b>	
Instructor or Student Manual	\$ 9.50	<b>Business Planning Maximum Results</b>	\$ 8.00	Instructor or Student Manual	\$ 8.00
<b>HAFAs Short Sales Course</b>		Instructor or Student Manual		<b>MRP- Military Relocation Professional</b>	
Instructor or Student Manual	\$ 8.75	<b>Understanding &amp; Leveraging Teams</b>	\$ 9.00	Instructor or Student Manual	\$ 10.00
<b>Real Estate Marketing Reboot</b>		Instructor or Student Manual		<b>SRES®- Seniors Real Estate Specialist / 2014 REV.</b>	
Instructor or Student Manual	\$ 9.00	<b>Position Your Business for Profit</b>	\$ 9.00	Instructor or Student Manual	\$ 12.50
<b>REO Properties: Responsibilities, EDU. &amp; Oppty. RE</b>		Instructor or Student Manual		<i>Canada Version Instructor or Student</i>	\$ 10.50
Instructor or Student Manual	\$ 8.00	<b>Real Estate is Risky Business!</b>	\$ 10.00	<b>Realtors Property Resource</b>	
<b>SFR-Short Sales and Foreclosure Representative</b>		Instructor or Student Manual		Instructor or Student Manual	\$ 8.00
Instructor or Student Manual	\$ 9.50	<b>Sales Leadership that Drives Performance</b>	\$ 8.00	<b>REALTOR LAND INSTITUTE</b>	
<b>Successful Buyer Rep. in New Home Sales</b>		Instructor or Student Manual		<b>Land 101</b>	
Instructor or Student Manual	\$ 7.00	<b>The Power Negotiator's Playbook (NEW COURSE)</b>	\$ 9.00	Instructor or Student Manual	\$ 10.50
<b>Successful Buyer Representation Relocation</b>		Instructor or Student Manual		<b>AgriLand Brokerage and Marketing</b>	
Instructor or Student Manual	\$ 7.00	<b>SRS (Sellers Representative Specialist) JAN. 2015 REV.</b>	\$ 11.00	Instructor or Student Manual	\$ 9.50
<b>New- Home Construction &amp; Buyer Representation</b>		Instructor or Student Manual/ Color Cover Black & White Version		<b>Tax Deferred 1031 Exchanges</b>	
Instructor or Student Manual	\$ 10.00	<b>SRS (Seller Representative Specialist) CANADA Versions</b>	\$ 10.50	Instructor or Student Manual	\$ 8.00
<b>Auction</b>		Instructor/ Student - Specify Toronto or Generic when ordering		<b>Tax Implications of Real Estate</b>	
Instructor or Student Manual	\$ 8.00	<b>e-PRO Certification Course USA 1.2</b>	\$ 9.50	Instructor or Student Manual	\$ 18.00
<b>At Home With Diversity</b>		Instructor or Student Manual		<b>Site Selection</b>	
Instructor or Student Manual	\$ 10.00	<b>e-PRO Certification Course Canada 1.1</b>	\$ 9.75	Instructor or Student Manual	\$ 7.00
<b>BPOR: The Agent's Role in the Valuation Process</b>		Instructor or Student Manual		<b>WCR Course Offering</b>	
Instructor or Student Manual	\$ 8.50	<b>GREEN</b>		<b>Networking and Referral Systems</b>	
<b>CIPS-Certified International Property Specialist</b>		<b>Green 100: Real Estate for a Sustainable Future</b>	\$ 9.00	Instructor or Student Manual	\$ 9.50
<b>Global Real Estate: Local Markets</b>		Instructor or Student Manual		<b>Business of Your Bus.: Formula, Fin., FCN &amp; FDM</b>	
Instructor or Student Manual	\$ 10.25	<b>Green 200: The Science of Green Building</b>	\$ 10.00	Instructor or Student Manual	\$ 7.00
<b>Global Real Estate: Transaction Tools</b>		Instructor or Student Manual		<b>PMN Performance MGMT Net.: Lead. Excel.</b>	
Instructor or Student Manual	\$ 10.00	<b>Green 300: Greening Your Real Estate Business</b>	\$ 9.00	Instructor or Student Manual	\$ 6.50
<b>The Business of U.S. Real Estate</b>		Instructor or Student Manual		<b>Harnessing the Power: Skill Based Performance</b>	
Instructor or Student Manual	\$ 12.00	<b>Green Property Management</b>	\$ 11.25	Instructor or Student Manual	\$ 8.00
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Instructor or Student Manual	\$ 12.50	<b>Green Commercial</b>	\$ 11.00	Instructor or Student Manual	\$ 6.50
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<b>The Americas and International Real Estate</b>					
Instructor or Student Manual	\$ 15.25				

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