2018 Course Manual and Document Packs Price Schedule V.2.0.1 / Effective October 1st, 2017

Course Document Packs are Priced at $1.50 per student (Exams, Exam Answer Sheets, Instructor Evaluations, Handouts, Student Data Form's)

REBAC

ABR® (Accredited Buyers Representative)	
Instructor or Student Manual	$ 13.50
Generating Buyer and Seller Leads	
Instructor or Student Manual	$ 12.25
Generation Buy	
Instructor or Student Manual	$ 12.25
New- Home Construction & Buyer Representation	
Instrictor or Student Manual	$ 10.00
Real Estate Marketing Reboot	
Instructor or Student Manual	$ 11.00
REO Properties: Responsibilities, EDU. & Oppty. RE	
Instructor or Student Manual	$ 10.00
SFR-Short Sales and Foreclosure Representative	
Instructor or Student Manual	$ 11.00
MRP- Military Relocation Professional	
Instructor or Student Manual	$ 11.00
Real Estate Investing: Building Wealth Investors	
Instructor or Student Manual	$ 13.00
SRES®- Seniors Real Estate Specialist	
Instructor or Student Manual	$ 13.50
Canada Version Instructor or Student	$ 13.50
At Home With Diversity	
Instructor or Student Manual	$ 10.50
Discovering Commercial Real Estate	
Instructor or Student Manual	$ 8.00

CIPS-Certified International Property Specialist

Global Real Estate: Local Markets	
Instructor or Student Manual	$ 12.50
Global Real Estate: Transaction Tools	
Instructor or Student Manual	$ 11.00
The Business of U.S. Real Estate	
Instructor or Student Manual	$ 12.00
Europe and International Real Estate	
Instructor or Student Manual	$ 13.00
Asia/Pacific and International Real Estate	
Instructor or Student Manual	$ 16.50
The Americas and International Real Estate	
Instructor or Student Manual	$ 15.25

CRB - Real Estate Business Institute

CRB- Recruiting for Success- Creating Vibrant RE Org.	
Instructor or Student Manual	$ 9.00
CRB- Managing a Multi-Generational Business	
Instructor or Student Manual	$ 10.00
CRB- Show Me the Money - Compensation Planning	
Instructor or Student Manual	$ 10.00
CRB- Building a Business Plan that Gets Results	
Instructor or Student Manual	$ 9.00
Case Study Packet (Includes all 3)	$ 1.50
CRB- Creating a Profitable RE Company	
Instructor or Student Manual	$ 10.00
CRB- The Firm Rules- Company Policies to Mitigate Risk	
Instructor or Student Manual	$ 9.00
CRB- Performance Leadership- Coach, Manage & Mentor	
Instructor or Student Manual	$ 10.00
CRB- HR Solutions for Today's RE Company	
Instructor or Student Manual	$ 10.00
CRB- Exit Strategies for RE Brokerage Owners	
Instructor or Student Manual	$ 9.00

SRS- Seller Representative Specialist

SRS (Sellers Representative Specialist)	
Instructor or Student Manual	$ 15.50
SRS (Seller Representative Specialist) CANADA Versions	
Instructor/ Student - Specify Toronto or Generic when ordering	$ 12.00

RENE- Real Estate Negotiations Expert

RENE Certification Course (V1.2 2017) (2 Days)	
Instructor or Student Manual	$ 11.25
RENE Special Doc. Pack (Day 2) - Per Student	$ 2.50

C-RETS - Certified Real Estate Specialist

C-RETS- Understanding & Leveraging Teams	
Instructor or Student Manual	$ 11.00
(Student Manuals Only Below)	
HR Solutions for TEAMS	$ 10.00
TEAM Leadership for Maximum Performance	$ 9.00
Position Your TEAM for Profit	$ 9.00
TEAM Collaboration TECH TOOLS	$ 9.50

CUSTOM DESIGNS ARE WELCOMED, FORWARD A PDF OF YOUR REQUEST FOR PRICING AND CUSTOM FORMAT

RSPS- Resort and Second-Home Markets	
Instructor or Student Manual	$ 11.25
PSA- Pricing Strategies: Mastering the CMA	
Instructor or Student Manual	$ 11.25
Canadian Instructor or Student Manual	$ 11.25
Real Estate Safety Matters	
Instructor or Student Manual (1 Hr Course)	$ 6.00
Instructor or Student Manual (3 Hr Course)	$ 9.25
RPR- Realtors Property Resource	
Instructor or Student Manual	$ 9.00
RPR: Real-Time Data, MKT. Knowledge, Info. Cons.	
Instructor or Student Manual	$ 9.00
Land 101	
Instructor or Student Manual	$ 10.50
AgriLand Brokerage and Marketing	
Instructor or Student Manual	$ 9.50
Tax Deferred 1031 Exchanges	
Instructor or Student Manual	$ 8.00
Tax Implications of Real Estate	
Instructor or Student Manual	$ 18.00
Site Selection	
Instructor or Student Manual	$ 7.00
e-PRO Certification Course USA 1.2	
Instructor or Student Manual	$ 11.00

GREEN

GREEN Day 1- Resource- Efficient Home	
Instructor or Student Manual	$ 11.00
Green Day 2- Representing Buyers & Seller	
Instructor or Student Manual	$ 11.00

WCR Course Offering

Networking and Referral Systems	
Instructor or Student Manual	$ 9.50
Business of Your Bus.: Formula, Fin., FCN & FDM	
Instructor or Student Manual	$ 7.00
PMN Performance MGMT Net.: Lead. Excel.	
Instructor or Student Manual	$ 6.50
Harnessing the Power: Skill Based Performance	
Instructor or Student Manual	$ 8.00
Effective Negotiating for RE Professionals	
Instructor or Student Manual	$ 6.50
(IREM) MGMT Sgl Family Homes & Sm Inv. Prop.	Call For Price

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Orders Can Be Processed on Demand or 24 Hour Window Upon Request/ Addition Expedite Charge May Apply

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