

# 2018 Course Manual and Document Packs Price Schedule V.2.0.1 / Effective October 1st

Course Document Packs are Priced at \$1.50 per student (Exams, Exam Answer Sheets, Instructor Evaluations, Handouts, Student Data Forms)			
REBAC			
<b>ABR® (Accredited Buyers Representative)</b> Instructor or Student Manual	<b>\$13.50</b>	<b>CRB - Real Estate Business Institute</b>	<b>RSPS- Resort and Second-Home Markets</b>
<b>Generating Buyer and Seller Leads</b> Instructor or Student Manual	<b>\$12.25</b>	<b>CRB- Recruiting for Success- Creating Vibrant RE Org.</b> Instructor or Student Manual	Instructor or Student Manual <b>\$ 11.25</b>
<b>Generation Buy</b> Instructor or Student Manual	<b>\$ 12.25</b>	<b>CRB- Managing a Multi-Generational Business</b> Instructor or Student Manual	<b>PSA- Pricing Strategies: Mastering the CMA</b> Instructor or Student Manual <b>\$ 11.25</b>
<b>New- Home Construction &amp; Buyer Representation</b> Instructor or Student Manual	<b>\$ 10.00</b>	<b>CRB- Show Me the Money - Compensation Planning</b> Instructor or Student Manual	Canadian Instructor or Student Manual <b>\$ 11.25</b>
<b>Real Estate Marketing Reboot</b> Instructor or Student Manual	<b>\$ 11.00</b>	<b>CRB- Building a Business Plan that Gets Results</b> Instructor or Student Manual	<b>Real Estate Safety Matters</b> Instructor or Student Manual (1 Hr Course) <b>\$ 6.00</b>
<b>REO Properties: Responsibilities, EDU. &amp; Oppty. RE</b> Instructor or Student Manual	<b>\$ 10.00</b>	<b>CRB- Performance Leadership- Coach, Manage &amp; Mentor</b> Instructor or Student Manual	Instructor or Student Manual (3 Hr Course) <b>\$ 9.25</b>
<b>SFR-Short Sales and Foreclosure Representative</b> Instructor or Student Manual	<b>\$ 11.00</b>	Case Study Packet (Includes all 3)	<b>RPR- Realtors Property Resource</b> Instructor or Student Manual <b>\$ 9.00</b>
<b>MRP- Military Relocation Professional</b> Instructor or Student Manual	<b>\$ 11.00</b>	<b>CRB- Creating a Profitable RE Company</b> Instructor or Student Manual	<b>RPR: Real-Time Data, MKT. Knowledge, Info. Cons.</b> Instructor or Student Manual <b>\$ 9.00</b>
<b>Real Estate Investing: Building Wealth Investors</b> Instructor or Student Manual	<b>\$ 13.00</b>	<b>CRB- The Firm Rules- Company Policies to Mitigate Risk</b> Instructor or Student Manual	<b>Land 101</b> Instructor or Student Manual <b>\$ 10.50</b>
<b>SRES®- Seniors Real Estate Specialist</b> Instructor or Student Manual	<b>\$ 13.50</b>	<b>CRB- HR Solutions for Today's RE Company</b> Instructor or Student Manual	<b>AgriLand Brokerage and Marketing</b> Instructor or Student Manual <b>\$ 9.50</b>
<i>Canada Version Instructor or Student</i>	<b>\$ 13.50</b>	<b>CRB- Exit Strategies for RE Brokerage Owners</b> Instructor or Student Manual	<b>Tax Deferred 1031 Exchanges</b> Instructor or Student Manual <b>\$ 8.00</b>
<b>At Home With Diversity</b> Instructor or Student Manual	<b>\$ 10.50</b>	<b>SRS- Seller Representative Specialist</b>	<b>Tax Implications of Real Estate</b> Instructor or Student Manual <b>\$ 18.00</b>
<b>Discovering Commercial Real Estate</b> Instructor or Student Manual	<b>\$ 8.00</b>	<b>SRS (Sellers Representative Specialist)</b> Instructor or Student Manual	<b>Site Selection</b> Instructor or Student Manual <b>\$ 7.00</b>
<b>CIPS-Certified International Property Specialist</b>		<b>SRS (Seller Representative Specialist) CANADA Versions</b> Instructor/ Student - Specify Toronto or Generic when order	<b>e-PRO Certification Course USA 1.2</b> Instructor or Student Manual <b>\$ 11.00</b>
<b>Global Real Estate: Local Markets</b> Instructor or Student Manual	<b>\$ 12.50</b>	<b>RENE- Real Estate Negotiations Expert</b>	<b>GREEN</b>
<b>Global Real Estate: Transaction Tools</b> Instructor or Student Manual	<b>\$ 11.00</b>	<b>RENE Certification Course (V1.2 2017) (2 Days)</b> Instructor or Student Manual	<b>GREEN Day 1- Resource- Efficient Home</b> Instructor or Student Manual <b>\$ 11.00</b>
<b>The Business of U.S. Real Estate</b> Instructor or Student Manual	<b>\$ 12.00</b>	<b>RENE Special Doc. Pack (Day 2) - Per Student</b>	<b>Green Day 2- Representing Buyers &amp; Seller</b> Instructor or Student Manual <b>\$ 11.00</b>
<b>Europe and International Real Estate</b> Instructor or Student Manual	<b>\$ 13.00</b>	<b>C-RETS - Certified Real Estate Specialist</b>	<b>WCR Course Offering</b>
<b>Asia/Pacific and International Real Estate</b> Instructor or Student Manual	<b>\$ 16.50</b>	<b>C-RETS- Understanding &amp; Leveraging Teams</b> Instructor or Student Manual	<b>Networking and Referral Systems</b> Instructor or Student Manual <b>\$ 9.50</b>
<b>The Americas and International Real Estate</b> Instructor or Student Manual	<b>\$ 15.25</b>	(Student Manuals Only Below)	<b>Business of Your Bus.: Formula, Fin., FCN &amp; FDM</b> Instructor or Student Manual <b>\$ 7.00</b>
		<b>HR Solutions for TEAMS</b>	<b>PMN Performance MGMT Net.: Lead. Excel.</b> Instructor or Student Manual <b>\$ 6.50</b>
		<b>TEAM Leadership for Maximum Performance</b>	<b>Harnessing the Power: Skill Based Performance</b> Instructor or Student Manual <b>\$ 8.00</b>
		<b>Position Your TEAM for Profit</b>	<b>Effective Negotiating for RE Professionals</b> Instructor or Student Manual <b>\$ 6.50</b>
		<b>Designing &amp; Sustaining Successful TEAMS</b>	<b>(IREM) MGMT Sgl Family Homes &amp; Sm Inv. Prop. Call For Price</b>
<b>CUSTOM DESIGNS ARE WELCOMED, FORWARD A PDF OF YOUR REQUEST FOR PRICING AND CUSTOM FORMAT</b>			

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MAJOR CREDIT CARDS ACCEPTED (VISA, MASTER CARD, DISCOVER & (AMEX - 4% Processing Charge) / BUSINESS CHECKS: PLEASE ALLOW UP TO 3 DAY'S FOR PROCESSING AFTER RECEIPT OF FUNDS

Orders Can Be Processed on Demand or 24 Hour Window Upon Request/ Addition Expedite Charge May Apply

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